**Common areas explored on cross examination: Qualifications**



Can you anticipate what you will be asked during cross examination? Here are some common areas.

**Qualifications**

* Accuracy of CV
* Knowledge
* Skill
* Education/Degrees/Licenses
* Training
* Memberships in societies
* Awards
* Practical experience
* Recentness of experience
* Relevancy of experience
* Credibility
* Marketing activities
* Relationship to retaining party or attorney
* Affiliation with an insurance company
* Conversations with retaining attorney
* Indirect monetary interest
* Prior testimony
* Professional presentations
* Professional and personal writings

Read more about cross-examination from *Cross-Examination: The Comprehensive Guide For Experts*.